OUR SUBSCRIPTION SERVICES Strategic Report Governance Financial Statements Additional Information

# Our subscription services



Allfunds subscription services complete Allfunds value proposition for Asset Managers and Wealth Managers, supporting them end-to-end across their value chains.

	Offering	Brief Description	
*42%	Connect - Professional workstation	Services and tools designed to offer Software as a Service (SaaS) and On- Premise solutions. They cater for the wealth management needs of Asset Managers, banks, Wealth Managers, and Insurance companies	
Connect Allfunds Professional workstation	<ul><li>Portfolio management system</li><li>End-investor platform</li></ul>	Licenses to access our digital ecosystem of powerful tools and services to help our clients increase sales, enhance efficiency and deliver exceptional client service	
*34%			
ESG solutions	<ul> <li>ESG Data</li> <li>Sustainability navigator (build customised portfolios)</li> <li>ESG Advisory</li> </ul>	One stop solution for ESG. Includes analysis, data and ESG reporting required to support clients to comply with ESG regulations in multiple jurisdictions - and to market their funds	
*10%	Loc Advisory		
Regulatory Solutions	<ul><li>Fund registration</li><li>Fund representation</li><li>Share Class Tool</li><li>Coporate Actions Pro</li></ul>	Helps clients to meet regulatory requirements to register funds in a new country. Allfunds' platform simplifies regulatory documentation reporting for Asset Managers	
*6%			
Investment solutions and white label fund services	<ul><li>UCITs fund engineering &amp; setup</li><li>Day to day business support</li><li>Distribution support</li></ul>	Offers Management Company (ManCo) services to our clients, assisting them in the creation and distribution of their own UCITS funds in Luxembourg and Ireland	
*3% <sup>1</sup>			
Data Analytics	<ul><li>Advanced reporting with comprehensive data</li><li>Allfunds Navigator</li></ul>	Unique data for advanced reporting, with comprehensive data on assets and flows. Allfunds' market intelligence services provide access and insights to its deep and mostly real-time transactional market data pool	
*3%			
Allfunds Blockchain	<ul> <li>Proprietary blockchain technology</li> <li>Solutions for the entire funds industry</li> </ul>	Proprietary software and network for increased operational efficiency and transparency. An opportunity to deliver savings in a blockchain ecosystem	
*1%			

<sup>1.</sup> ManCo revenues refer only to the non-asset driven portion of Investment solutions.

# WealthTech Solutions

Allfunds WealthTech solutions combine a suite of services and tools designed to drive end-to-end wealth management. We offer software as a service (SaaS) and on-premise solutions to cater the wealth management needs of asset management companies, banks & wealth Managers, and Insurance Companies.

#### **Benefits to Distributors**

End-to-end solutions to enhance your value proposition

- · Builds for all client segments and sizes
- · Multi-asset capabilities
- Self-trading

#### **Benefits to Fund Houses**

End-to-end solutions for those wishing to unlock new distribution channels and streamline their reporting

- Open B2C channels to connect with retail clients
- Fund Insights: marketing tool to promote their funds, events and content to reach new distribution partners

## +200 entities

+20,000 users

**Present in** 

using Allfunds wealth solutions worldwide

accessing to Allfunds workstation

+20 countries

# Nextportfolio - Portfolio Management System

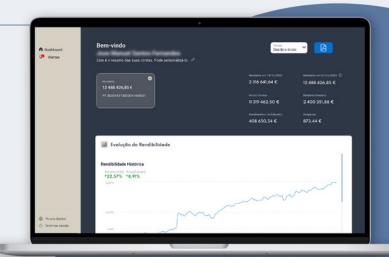
#### **Client need**

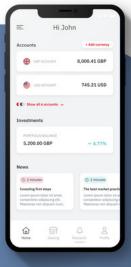
The largest retail bank in Portugal wants to offer services to HNW clients by providing a high added-value service.

The need to consolidate a comprehensive 360° view of client wealth and to develop the advisory service, aiming for the industrialisation of MiFID-compliant processes, was paramount.

#### **Our solution**

Nextportfolio is our modular tool to deliver an exceptional service managing portfolios & clients' wealth holistically.







# **End investor Portal**

#### Client need

API-enabled mobile experience for end-users to analyse key portfolio indicators and invest in multiple funds.

#### **Our solution**

Live data feed via API enabling fund analysis, client portfolio reporting and execution over a mobile device.

# **Connect Allfunds Professional Workstation**

▶ More information on page 10

Licences to access our digital ecosystem of powerful tools and services to help our clients increase sales, enhance efficiency and deliver exceptional client service.

#### **Benefits to Distributors and Fund Houses**

OUR SUBSCRIPTION SERVICES continued

Our digital ecosystem enhances client service by streamlining operations, improving communication, and providing real-time data and insights, ensuring personalized and responsive support.

# + 22,000 professional users

accessing Allfunds Connect

# Research centre + analytics + due diligence

Interactive screening to search, analyse and compare different products from scratch. Or copy your selected funds directly in the search engine for a deeper analysis.

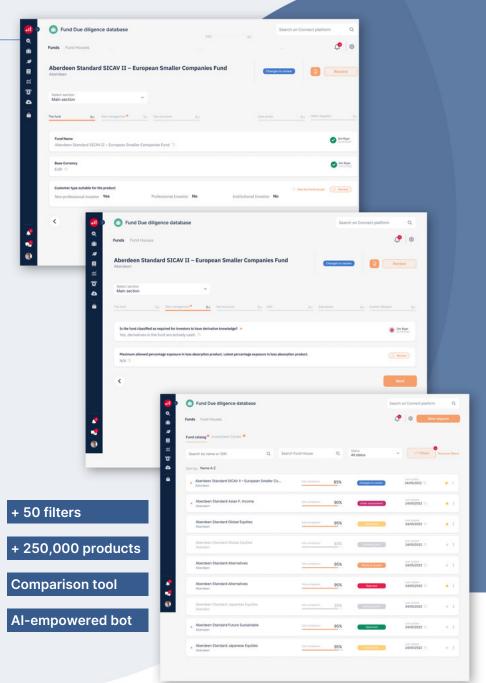
Export in an Excel file and share within your organisation.

#### Client need

A global Benelux entity was seeking a platform for their fund selectors to search, analyse and access professional due diligences at both the company and fund levels for all the funds within their scope. This due diligence also includes compliance with local regulatory requirements.

#### **Our solution**

- · Access to over 250,000 Funds, ETFs and alternative products
- Homogenous information across all different houses, including client specific requirements
- The client can assess and add their own analysis into the information to create customise reports



# **ESG** solutions

Allfunds helps its clients comply with ESG regulations in multiple jurisdictions, offering a one-stop solution for ESG that includes the analysis, data and ESG reporting required to market their funds. Allfunds' ESG tools address and support the growing demand for sustainable investing strategies providing a one-stop shop to meet sustainability requirements at portfolio level.

#### **Benefits to Distributors**

An advanced suite of solutions to tackle the ESG challenge and meet the full cycle of financial institutions' business needs. and satisfy the full cycle of financial institutions' business

- ESG scoring
- ESG reporting
- ESG portfolio advisory
- · ESG audit and certification
- EET analyser

#### **Benefits to Fund Houses**

An advanced suite of solutions to tackle the ESG challenge

- ESG Analysis
- ESG Portfolio Construction
- · Client ESG Profiling
- ESG Investment Proposal Generator
- ESG Reporting Generator
- ESG Monitoring

#### **ESG Anaytics platform**

+400 Fund Houses

**+4,800** Green bonds

**+8,800** Strategies

+60,000 Funds & ETFs

+8,700 Issuers

### **ESG** solutions

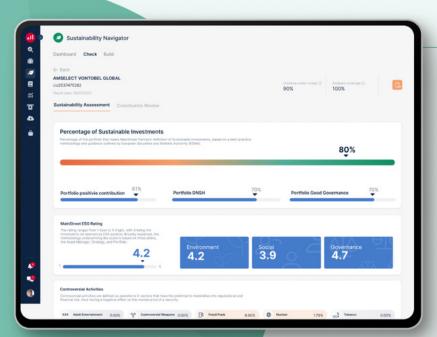
Designed to meet the full business cycle of financial entities



#### **Portfolio and Advisory**

- Model portfolio advisory
- Bespoke reporting
- Private assets
- Audit and certification
- Fund selection
- Regulatory implementation

SFDR & SDR



# **Sustainability** navigator

Tool for constructing sustainable investment portfolios in line with SFDR regulation.

# Regulatory solutions

Allfunds helps clients be compliant across multiple jurisdictions so they can meet regulatory requirements when registering funds in a new country. Furthermore, Allfunds' platform simplifies regulatory reporting for Asset Managers.

#### **Benefits to Distributors**

OUR SUBSCRIPTION SERVICES continued

- · Share class selection tool
- Corporate actions
- Fund documentation
- · Regulatory reporting

#### **Benefits to Fund Houses**

- Connect Integrated Dashboard CID with AML/KYC library
- Fund registration and representation services
- Regulatory reporting

# >70 countries

registration coverage

# MiFID, PRIIPS, SFDR and ESG

mandatory reporting

#### Our Regulatory Reporting Corner was created to help our clients comply with regulation - easily

#### **Fund Registration**

- · Regulatory requirements to register your funds in a new country
- · Advice related to new requirements or impacts of regulatory

#### **Regulatory Reporting**

· Allfunds' platform simplifies regulatory documentation for Asset Managers

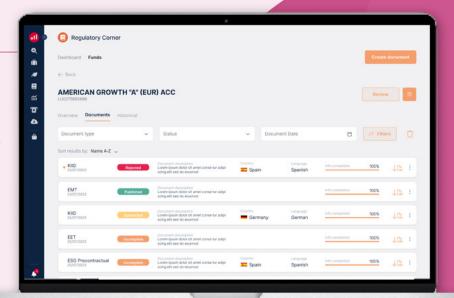
#### Distribution

 Allfunds puts in contact Fund Houses and Distributors to facilitate the dissemination process and later updates

# Regulatory **Reporting Corner**

Allfunds has crafted a specialised platform to generate Fund Regulatory Reporting.

- Simplifies the annual process
- Centralise your reporting to clients
- Minimises the exchange of data and interfaces
- Everything under control with Allfunds
- Direct communication with your Distributors



# **Investment solutions and white label fund** services

Allfunds offers a wide range of investment solutions for Distributors and Fund Houses including Management Company (ManCo) white label services in connection with the creation and distribution of UCITs funds in Luxembourg and Ireland.

Our differentiation lies in our global UCITS Distribution capabilities.

#### A dedicated investment team

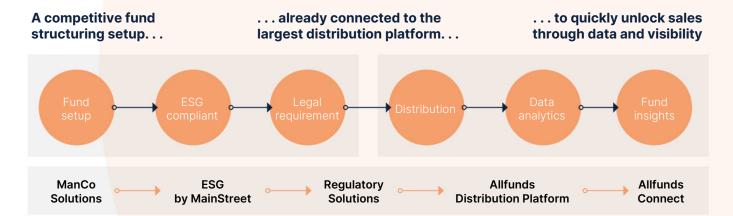
16 members	>200 years	Luxembourg	>930	66	15 Countries
focusing solely on mutual funds	of combined investment experience	Madrid Milan Zurich	Distributors	Countries	TPM's selection

#### **Benefits to Distributors**

- Due diligence and fund monitoring
- Model portfolio solutions
- B2B Sub-Advisory platform with multi-boutiques offered
- Fund wrapping capabilities (DPM wrappers, FoF etc.)

#### **Benefits to Fund Houses**

- Product development and registration
- · Risk management and reporting
- Distribution services
- Market Intelligence (ESG, Strategy design, fee setting, benchmarking, etc.)





#### **White Label Fund Hosting Platform**

Supports mutual funds and ETFs in Luxembourg and Ireland, connecting fund managers with Allfunds' distribution network.

# **Data Analytics**

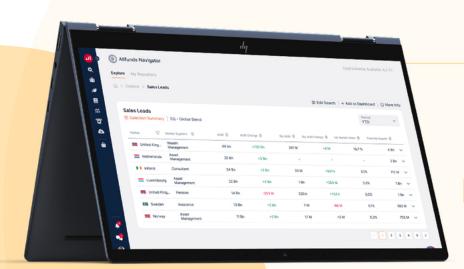
Allfunds provides unique platform to develop highly actionable distribution insights for the fund industry worldwide.

 Access unique real time transaction data

Access over €4.5 trillion in assets comprising fund-infund and subadvised fund data universes as well as realtime analytics of daily transaction data from Allfunds distribution platform · Identify smarter actionable distribution insights

Identify growth opportunities, refine your product, monitor buyers and peers faster, based on real-time trends  User-friendly Al powered platform ready to use

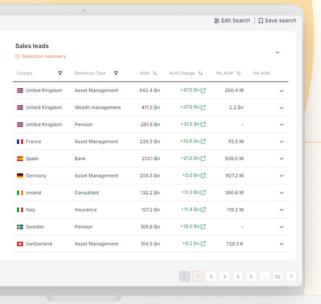
No implementation. Simple, easy to use platform, powered by an Al chatbot agent. Access actionable insights through a few clicks



# **Allfunds Navigator**

Combines AI and machine learning with Allfunds' digital ecosystem to provide market insights and identify opportunities.

- Grow Assets: identify and convert actionable opportunities via buyer behaviour insights
- Competitive advantage: stay ahead of your peers with real-time insights and
- Optimise your product: make informed decisions with granular data on buyers' and peers' behaviour
- · Boost efficiency: Reduce manual work, leveraging the Al chatbox and Proactive Notifications



#### Competitive Edge

Analyse real-time flow trends and emerging opportunities as they unfold using daily data on over €1.4 trillion as a forward-looking indicator. Granularly at fund category level.

#### Save Time

Attested by executives, distribution professionals and analysts, with Allfunds Navigator and the chatbot users can obtain the insights they actually need in seconds versus deriving at the results after hours of data extractions and manipulation. Sales people can find specific information about prospects and peers immediately, on the fly and wherever they are.

# **Allfunds Blockchain**

Allfunds Blockchain is a dedicated software company focused on developing solutions for the entire fund industry. The team has built a blockchain market infrastructure to transform the fund industry and its network operator.



#### **Benefits to Distributors**

- Reduce cost of the existing distribution model, digitalising existing manual processes
- Relieving current pain points: account opening, transfers, etc.
- Real-time concept: data access, clients look-through, reconciliation, extended cut-off etc

#### **Benefits to Fund Houses**

- Automation and efficiency for transfers to reduce time and cost and allow fast dealing
- Tokenisation and distribution: discovering new markets and new segments of clients
- Combination of traditional distribution channels with new alternatives to be attractive for next-gen of investors

#### R&D **Evangelisation & early adopters** A blockchain technology to support our Allfunds Blockchain Capturing early adopters in the industry business as a subsidiary company. Evangelise the blockchain capabilities into the Build a unique technology, with blockchain main industry players. capacities not available in any other blockchain platform. Real collaboration with early adopters. 2019 2020 2024 2018 2021 2022 2023 Rock & roll Build, test and learn

First ever Allfunds' software patent requested.

#### Ideation together with business participants

Ideate business solutions in collaboration with other participants in the fund industry value chain.

Seed our value proposition.

Ready-to-use blockchain solutions (i.e. FAST) to drive real adoptions, efficiencies, strategic collaborations and revenues.

Real accounting

# **Automation & Efficiency**

Many organisations manage their operational flows through blockchain technology, guaranteeing a more efficient and secure model that opens the door to new possibilities.

The Allfunds Blockchain Dealing solution allows organisations to connect in a completely secure and efficient way through the use of the blockchain network.

## **Tokenisation**

Allfunds Blockchain is the leading entity for combining tokenisation and distribution services in the fund industry.

As an E2E solution, and together with its clients, it has not only been a pioneer in the tokenisation of investment funds in different jurisdictions but has also enabled the tokenisation of different types of funds, both UCITS and alternative funds.

# **Key highlights**



Transfer agents with signed agreements with Allfunds Blockchain

Entities connected to the Allfunds Blockchain network

Jurisdictions where we have launched tokenised funds

Tokenised funds through Allfunds Blockchain

Different tokenised structures: UCITS, AIF, RAIF, Evergreen, ELTIF